

# Sprucegrove International Equities

# MARCH 31, 2022

Sprucegrove's strategy employs a value approach to the management of equities. It emphasizes long-term investment and it focuses on the selection of individual securities using a bottom-up, research driven approach. Country and sector exposures are a residual of this stock-selection process. We seek to invest in securities that meet our standards of investment quality including a history of above average financial performance, a secure financial position, reputable management, and a growth opportunity in terms of sales, earnings, and share price. Our valuation criteria includes normalized price earnings multiple, price to book and dividend yield.

### **SECTOR & REGIONAL ALLOCATION**

Sector	Portfolio <sup>1</sup> %	MSCI EAFE %	Underweight (-) / Overweight (+)
Energy	6.7	4.1	
Materials	16.9	8.2	
Industrials	20.3	15.4	
Consumer Discretionary	17.3	11.5	
Consumer Staples	6.2	10.2	
Health Care	5.5	13.0	
Financials	12.7	17.7	
Information Technology	5.2	8.6	
Communication Services	3.4	4.8	
Utilities	1.7	3.4	
Real Estate	0.9	2.9	
Cash	3.2	0.0	
	100.0	100.0	-12 -9 -6 -3 0 3 6 9 :

Region			
Pacific	28.2	35.0	
Eurozone	23.0	31.6	
Non-Euro & Middle East	29.8	33.4	
Emerging Markets	15.8	0.0	
Canada	0.0	0.0	
Cash	3.2	0.0	
	100.0	100.0	-15-12 -9 -6 -3 0 3 6 9 12 15

#### INTERNATIONAL EQUITY VEHICLES AVAILABLE

Vehicle	Client Type
Sprucegrove International Pooled Fund	All
Separate Account	All

# **PORTFOLIO STATISTICS**

	AUM (Millions in CAD
Sprucegrove Firm Total	\$27,231.9
International Equities	\$15,482.6

	Portfolio <sup>1</sup>	MSCI EAFE
Inception Date	April 30, 1985	-
# of Holdings	75	825
Active Share	89%	-
Average Mkt Cap (\$B)	\$52.7	\$24.5
Median Mkt. Cap (\$B)	\$14.7	\$11.7
Turnover % (LTM)	13.2%	-

#### PORTFOLIO CHARACTERISTICS\*

	Portfolio <sup>1</sup>	MSCI EAFE
Normalized P/E	13.6x	16.4x
Financial Leverage	2.2x	2.8x
Price to Book	2.0x	1.8x
Dividend Yield	2.8%	2.9%

\*Normalized P/E for a company is determined by Sprucegrove by dividing the company's P/B ratio by Sprucegrove's estimate of the average expected earnings for the company over the long term. Sprucegrove determines the Normalized P/E for each of the Fund and the MSCI EAFE index by taking the weighted average of the Normalized P/E of each company within the Fund or index, respectively. Financial Leverage is defined as total assets divided by ordinary/common shareholders equity. Price to Book ratio (P/B) is the stock price divided by book (equity) value per share. Dividend Yield is the net dividend divided by the stock price.

#### **TOP TEN HOLDINGS**

TOT TENTIOLDINGS	
Stock	% of Portfolio <sup>1</sup>
HSBC	2.3
Total	2.3
United Overseas Bank	2.3
Anglo American	2.2
Richemont	2.2
Smiths Group	2.2
AIA Group	2.1
Fresenius Medical Care	2.1
Jardine Matheson	2.1
Toyota Motor	2.1
Total	21.9

<sup>&</sup>lt;sup>1</sup>Sprucegrove International Pooled Fund.

#### **PERFORMANCE**

As of: 03/31/2022 Q1	1	2	3	4	5	10	15	20	25	30	35	Since	
AS 01. 03/31/2022	Q1	Year	Years	Inception									
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
Sprucegrove International Equities <sup>1</sup>	(5.4)	(3.3)	16.2	2.8	1.9	3.9	7.9	4.0	5.8	7.0	8.8	9.7	11.1
MSCI EAFE <sup>2</sup>	(7.0)	0.5	13.3	5.4	4.0	5.3	8.7	3.5	4.7	4.6	6.1	5.2	7.9
MSCI EAFE Value <sup>2</sup>	(8.0)	2.9	15.1	2.9	1.5	2.8	7.2	1.9	4.1	4.6	6.5	6.1	8.7

### HISTORICAL ROLLING RETURNS, As of 12/31/2021



Sprucegrove's 10 year rolling average gross return has outperformed the benchmark in 25 of the past 27 years

	Annual	3 Year Rolling	5 Year Rolling	7 Year Rolling	10 Year Rolling
Periods Outperformed	61%	74%	88%	90%	93%
Number of years	22/36	25/34	28/32	27/30	25/27

#### Disclosures:

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<sup>1</sup>Returns are for the Sprucegrove International Pooled Fund. Inception date of Fund: April 30, 1985. Fund performance reflects a linking between the Sprucegrove U.S. International Pooled Fund and the Confederation Life International Pooled Fund for periods prior to 1994 (for which the Sprucegrove Investment Management team managed the portfolio since its inception). Past performance is no guarantee of future results. Principal value and investment return will fluctuate. Returns greater than 1-year period have been annualized. Returns are gross of fees in Canadian dollars.

<sup>2</sup>The MSCI EAFE is the benchmark for Sprucegrove International Pooled Fund. All supplementary indices are presented for comparative purposes only. The MSCI EAFE and EAFE Value Indices capture large and mid cap representation across 21 developed markets, excluding the US and Canada. The Indices are the arithmetical average, weighted by market value of the performance of companies representing the stock markets of Europe, Australasia, and the Far East. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. These materials are not approved or produced by MSCI.

Possibility of Loss - Investors should be aware that market conditions affect performance and that investment programs carry with them the possibility of loss. It should not be assumed that investments made in the future will be profitable or will equal any results shown in this document.

Definition of the Firm - Sprucegrove Investment Management Ltd. ("Sprucegrove" or the "Firm") is an investment adviser registered with the U.S. Securities and Exchange Commission (SEC) and registered as a Portfolio Manager in most provinces in Canada. Sprucegrove is an independent investment management firm that is not affiliated with any parent organization. Sprucegrove manages fully discretionary accounts for fee paying clients and is located in Toronto, Ontario. The firm was founded in 1993 by the global portfolio management team, formerly at Confederation Life of Canada. Sprucegrove has been managing international equity mandates since 1985.

Further Information – The opinions, estimates and views expressed are on behalf of Sprucegrove for the period ending March 31, 2022 (unless otherwise stated), constitute Sprucegrove's best judgement as of the date of this document and are subject to change at any time based on market or other conditions. Any forecasts contained herein are for illustrative purposes only and are not to be relied upon as advice or interpreted as a recommendation. In addition, any forecasts are based upon subjective estimates and assumptions about circumstances and events that may not yet have taken place or may never do so.

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